



**For Immediate Release**

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**StoneFly Networks Expands National Reach  
by Opening Six Regional Sales Offices**

*Company's IP SAN-Based StoneFly Backup Advantage™ Solution Drives Sales*

**April 6, 2005 – San Diego** – StoneFly Networks™, Inc., the innovator of powerful, cost-effective data protection and management solutions based on IP SANs, today announced the expansion of its nationwide presence by opening six regional sales offices. StoneFly has bolstered its team of regional sales managers, with offices opened in the Southwest, Southeast, the Northwest, Northeast, South Central and Midwest.

According to Bob Boggan, vice president of sales and marketing for StoneFly Networks, last year's introduction of StoneFly Backup Advantage™ (SBA), an IP SAN-based disk-to-disk backup solution, has fueled the need for an expanded national sales presence. "The success of SBA is testimony to the data management challenges facing IT executives today, including shrinking backup windows, meeting government compliance requirements, and fulfilling disaster recovery initiatives," Boggan said. "By addressing these challenges with ease and affordability in an integrated backup, recovery and business continuity solution, SBA has generated increased market momentum along with the need for a strengthened national sales force."

Introduced in March 2004, SBA is designed to support the growing business continuity requirements of departments of large corporations as well as small- and medium-sized businesses (SMBs). It combines award-winning, best-of-breed components -- including StoneFly's IP SAN technology and CommVault's backup and recovery software -- to deliver a complete data protection solution that also features online volume expansion and data replication capabilities. Recently, StoneFly added Visiting Nurses Association, MergerTree and Rockefeller University to its expanding list of SBA customers.

To further enhance its customer relations program, StoneFly will be forming an end-user advisory board to provide additional guidance on product direction, compliance issues and other industry topics. Announcement of participants will be forthcoming.

**About StoneFly Networks, Inc.**

StoneFly Networks, Inc., based in San Diego, is the innovator of powerful, cost-effective data protection and management for departments, workgroups and mid-tier organizations through the StoneFly Business Advantage™ solutions suite. StoneFly Backup Advantage™ provides advanced data protection with a turnkey solution for disk-to-disk backup. StoneFly Replicator™ and StoneFly Reflection™ provide advanced disaster recovery with remote asynchronous and synchronous mirroring. The heart of StoneFly Business Advantage is an

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IP SAN powered by the StoneFusion™ Intelligent Network Platform. This platform includes advanced Storage Network Management, storage provisioning, centralized volume management, data migration and storage consolidation. StoneFly Networks is a member of the Storage Networking Industry Association (SNIA) and the founding member of the IP Storage Institute (IPSI). For more information, please visit [www.stonefly.com](http://www.stonefly.com).  
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